# OrchardWay P2P Credit Fund Ltd

September 2015

Bedrock's flagship access to fixed-income opportunities in the "Peer-to-Peer" asset class

- OrchardWay P2P Credit Fund Ltd (the "Fund") provides access to the expertise of HCG Funds, a firm at the vanguard of investing in Peer-to-Peer credit.
- The Fund targets a low double-digit annual net return on equity from established asset classes that was until now reserved for established banks and lending institutions.
- The Fund's underlying diversified portfolio:
  - · Generates uncorrelated and low volatility risk-adjusted returns
  - · Exhibits low duration
  - · Employs moderate leverage

### HCG CCI & ORCHARDWAY PERFORMANCE\*

\*OrchardWay launched in March 2015. Prior returns from Mar'13 to Mar'15 are HCG CCI

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year	ITD
2015	0.72%	0.66%	0.70%	0.80%	0.67%	0.68%	0.63%	0.66%	0.56%				6.2%	22.2%
2014	0.64%	0.63%	0.74%	0.71%	0.75%	0.63%	0.72%	0.72%	0.71%	0.72%	0.71%	0.75%	8.8%	15.1%
2013	**	**	0.00%	0.21%	0.61%	0.75%	0.75%	0.75%	0.65%	0.68%	0.64%	0.68%	5.8%	5.8%

Note: HCG CCI (HCG Consumer Credit I LP) is now part of HCG Digital Finance LP, the U.S. partnership into which the Fund is investing. Returns are net returns after all fees and expenses. Past performance is not an indicator of future results

## **Key Facts**

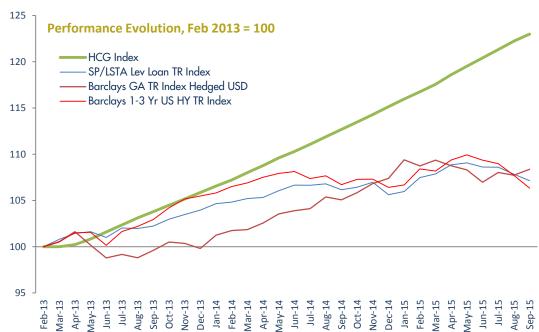
Inception date	April 2015					
Base Currency	USD					
Hedged Classes	EUR, CHF, GBP					
Fees	2%/20% (w 6% Hurdle)					
Domicile	Cayman					
Liquidity	Monthly/120 days' notice					
Investment Advisor	HCG Funds					
Management Company	Kinetic Partners (LUX) S.a.r.I					
Portfolio Manager (Feeder)	Bedrock Asset Mgmt. (UK) Ltd.					
Promoter & Distributor	Bedrock Asset Mgmt. (UK) Ltd. Bedrock Advisors SA.					
Fund Counsel	Conyers Dill & Pearman (Cayman) Limited					
Administrator	SS&C GlobeOp					
Auditor	Ernst & Young LLP					

### **HCG** Overview

HCG Funds looks for "outside market" investment opportunities that exhibit low volatility and that are uncorrelated to the behavior of public market securities. The firm was founded in 2009, and since 2012, has been at the vanguard of formulating investment programs around Peer-to-Peer platforms. HCG Funds strives to identify and develop strategic relationships early on with the platforms that will become tomorrow's leaders in their market segment. The firm's philosophy is to work with the *best* platforms rather than *all* platforms.

HCG Funds launched its first program, HCG Consumer Credit I LP ("HCG CCI"), in March 2013. In 2015, the firm launched its second investment program, HCG Digital Finance LP.

### Past Performance vs. Indices





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## Commentary

**Consumer Credit**: On the macro front, a healthy economic environment (bolstered by low gas prices) continues to support steady revolving consumer credit growth (now just over \$920 billion per *Fed G.19*, Oct 2015), driven by growth in bank credit books as well as direct lending platforms like LendingClub.

Commentary from the major card issuing banks during the third quarter earnings season is overwhelmingly positive as it relates to U.S. revolving consumer credit. Banks expect loan balances to continue increasing with sustained job growth, low gas prices, and consumer confidence. Going one step farther, banks have generally named U.S. revolving consumer credit as a top area for growth and strength for the foreseeable future. Most importantly, however, is that in the midst of stable and excellent credit quality, the pressure on consumer credit pricing has abated and gross APRs (Annual Percentage Rates) have stopped dropping; according to several bank CEOs, we have seen the bottom of consumer credit pricing. In summary, we are still in the favourable phase of the credit cycle and we don't expect that to change in the near future. If anything we expect that the next move in pricing is up.

**Residential Real-Estate**: The principal dashboard indicators of a healthy U.S. real estate sector are all flashing green: 30-year mortgages are sub-4% (source: Freddie Mac); existing home sales are increasing at a 6% yoy pace (source: National Association of Realtors); home price appreciation is running at ~5%+ yoy per the Case-Shiller home price index; and monthly supply of house is still near 50-year lows at ~5 months of supply (source: US Census Bureau). First-time buyers are coming back to the market given the skewed rent-vs-buy equation. Per Zillow, renting is on average 25% more expensive in most major MSAs.

Given the backdrop of improving jobs and wage growth in the U.S., coupled with a rent-vs-buy economic calculator favouring home purchase, the Fund continue to view residential real-estate exposure positively. The HCG RE portfolio can validate the health of the underlying market: our borrowers are selling homes at an average 50% premium to purchase price and approximately 8% higher than the appraised after repair value underwritten by LendingHome..

**Small Businesses**: HCG has been monitoring this segment of peer-to-peer loans since late 2012. HCG reviewed many platforms, passed on most, and in late September finalised a multi-month due diligence effort and added P2BInvestor to the Fund. Through Portfolio Fund 4, HCG will purchase interests in small business invoices at a discount through P2BI's online marketplace. Annual gross yields average ~12% and turn every 60 days on average

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